

SWARNIM MODI

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Education

Masters in Innovation and Entrepreneurship, Esade Sant Cugat, Barcelona, Spain	Sep 2024 – Jun 2025
<ul style="list-style-type: none">Overall GPA: 8.05 (out of 10)Relevant Topics: Innovation Management, Entrepreneurship, Creative Thinking, B2B Sales, Marketing for Entrepreneurs, Product Management for Entrepreneurs, Family Business Management, Entrepreneurial Finance	
Bachelor of Technology in Computer Science, Manipal Institute of Technology, Manipal, India	Jul 2019 – May 2023
<ul style="list-style-type: none">Overall CGPA: 8.35 (out of 10)Relevant Topics: Object Oriented Programming, Computer Architecture, Data Structures, Digital System Design, Database Systems, Embedded Systems, Design and Analysis of Algorithms, Compiler Design, Computer Networks, Operating Systems, Software Engineering, Distributed Systems, Parallel Computing and Architecture	
General Education, La Martiniere for Boys, Kolkata, India	May 2017 – Apr 2019
<ul style="list-style-type: none">Overall Percentage in the ISC examination: 95%Subjects: English, Physics, Chemistry, Mathematics and Computer Applications	

Internships/Work Experience

Director, RKS Enterprises Limited, Kolkata, India	May 2022 – Aug 2022, Jul 2024 – Present
<i>RKS Enterprises Limited is one of the leading manufacturers in Eastern India of tool steels, alloy steels and other special steels in forged/rolled condition as per the requirements of customers in the automobile, machine-building and power-plant machinery industries</i> <ul style="list-style-type: none">Identified a weakness in the foundation of a previous forging hammer, and got it replaced with a new foundation for a forging pressResponsible for the installation and setup of a second-hand 1000-tonne forging press refurbished according to the needs of the companyMade the project reach 100% completion within a period of 3 monthsFocused on the setup of an Electric Overhead Travelling Crane, which is required to hold ingots while they get forged	
Founder, ChurroTech, Kolkata, India	Oct 2024 – Present
<i>ChurroTech is a tech agency that builds custom digital solutions, whether it's websites, e-commerce stores, mobile apps, or professional ERPs, designed to fit any business's needs.</i> <ul style="list-style-type: none">Designed and developed a responsive website for Revelry Jewellery, a Kolkata-based jewellery business, enhancing their online presence and customer engagement. (Website: revelryjewellery.com)Currently building a mobile application and backend admin panel for Glyde Rideshare Mobility, a Mumbai-based e-scooter sharing startup, focusing on user-friendly design and seamless functionality.Developing an e-commerce store for Akera Health, a Bengaluru-based skincare brand, with a custom frontend; integrating Shopify's backend API for inventory management and order processing.	
Business Development Intern, EnableCap, Kolkata (Remote), India	Aug 2022 – Nov 2022
<i>EnableCap is a FinTech firm that offers financial inclusion for gig-workers by partnering with the companies that employ them</i> <ul style="list-style-type: none">Educated potential clients about how EnableCap's microloan product works and how it helps preserve the client's cash reserves, while building the employee's credit profile at the same timeUtilized LinkedIn, email, and phone calls to establish long-lasting and fruitful connections with prospective clients, which resulted in an approximate 4% conversion rate (8 individuals out of 200+ leads)Assisted clients with any questions they had during the onboarding process, such as what interest rates we were offering them and which documents they needed to submit to us	
Research Intern, Niska Capital, Kolkata (Remote), India	Mar 2022 – May 2022
<i>Niska Capital is a digital asset investment firm that manages a decentralised cryptocurrency fund on the Ethereum blockchain</i> <ul style="list-style-type: none">Responsible for studying various cryptocurrencies (such as CRV, AAVE and MLN)Helped the founders decide which cryptocurrencies to invest in and what percentage of the fund's USDC (a stablecoin-cryptocurrency pegged to the value of a dollar) to allocate to itIdentified a passive-income opportunity which gave an annual percentage yield of 1% on USDCUpdated the HTML code used in Niska Capital email letterheads, fixing a few misaligned elementsEducated 3 investors about cryptocurrencies and blockchains, and guided them through the process of investing in the fund	

Online Courses

Digital Marketing Specialization, University of Illinois at Urbana-Champaign, Coursera	December 2022
<ul style="list-style-type: none">Relevant Topics: The Digital Marketing Revolution, Marketing in a Digital World, Digital Marketing Analytics in Theory, Digital Marketing Analytics in Practice, Digital Media and Marketing Principles, Digital Media and Marketing Strategies	
Private Equity and Venture Capital, University of Bocconi, Coursera	June 2021
<ul style="list-style-type: none">Relevant Topics: Introduction to Private Equity and Venture Capital, Legal Issues and Taxation, Management of Private Equity and Venture Capital Funds, Company Valuation and Deal Making	
Python for Everybody Specialization, University of Michigan, Coursera	June 2021
<ul style="list-style-type: none">Relevant Topics: Getting Started with Python, Python Data Structures, Using Python to Access Web Data, Using Databases with Python, Processing and Visualizing Data with Python	
Deep Learning Specialisation, Coursera	May 2021
<ul style="list-style-type: none">Relevant Topics: Neural Networks and Deep Learning, Structuring Machine Learning Projects, Convolutional Neural Networks, Natural Language Processing	

Community Service

Volunteer, Hope Kolkata Foundation, Kolkata, India	2012 - 2024
<ul style="list-style-type: none">Visited Hope Kolkata Foundation, an orphanage with about 50 children, to donate stationery, clothes, and food on my birthday every year since 6th grade	
Volunteer, Lake Shibmandir, Kolkata, India	2007 - 2024
<ul style="list-style-type: none">Visited Lake Shibmandir, a local temple, frequently to donate food and clothes to the underprivileged that sit outside, since the past 15 years	

Activities

- The Calcutta Run Club:** Started a run club with a school friend, gained 650 followers on Instagram over 4 months
- Quizzing:** Participated in several general quizzes at the Inter-school level (2015 – 2019)

Additional Information

- GMAT:** 710 (out of 800); Verbal Reasoning – 35, Quantitative Reasoning – 50
- JEE Main:** 96.7% percentile (All-India Rank – 36403)
- Languages:** Fluent – English, Hindi; Professional working proficiency – Bengali
- Computer Skills:** React, NextJs, Java, Python, Canva, Adobe Photoshop, Adobe Premiere Pro, Android Studio
- Interests:** Kickboxing, Cryptocurrencies, Content Creation, Singing, Fitness, Reading, Solo Travelling